700 Larkspur Landing Circle Suite 199 Larkspur, California 94939



SHAREHOLDER AGREEMENT QUESTIONNAIRE/INFORMATION REQUEST

- 1. Please provide a copy of the company's governing documents, including but not limited to Articles of Incorporation, bylaws, BOD meeting minutes, S Corporation election, and buy-sell agreement(s).
- 2. Please provide a list of shareholders, their spouses' names, and the number of and classes of shares owned by each shareholder.
- 3. If the corporation has more than one class of shares, describe the rights of each class (voting rights, dividend rights, capital distribution rights, etc.).
- 4. Describe any provisions or agreements not already provided that affect the issuance or transfer of any shares of stock in the corporation.
- 5. To whom may shares be transferred without consent? Living trust? Spouse? Children? Others?
- 6. Which of the following, if any, would trigger a share purchase: Death? Resignation or withdrawal? Termination with cause? Termination without cause? Retirement? Disability? Bankruptcy? Marital dissolution? Transfer not in accordance with company documents?
- 7. If there were a share purchase, would the corporation or the shareholders purchase?
- 8. If the eligible person(s) or entity cannot complete the buyout, will anyone else have a right of first refusal?
- 9. If none of the aforementioned possible buyers can complete the buyout, will the company be sold on the open market?
- 10. Would a share purchase be mandatory or voluntary?
- 11. How would the purchase price be determined: Appraisal? Book value determined ______ months before the event? Fixed price? Formula (specify)?
- 12. What would be the purchase terms: All cash? Promissory note (specify terms such as length, interest rate, payment frequency, etc.)? Combination?
- 13. Must all shares be sold?
- 14. How long will the buyer have to buy the shares?
- 15. Is there a "key-man" or other insurance policy in place to assist with financing the purchase?
- 16. How often will financial statements be provided to shareholders?
- 17. Will any departing shareholder be subject to a noncompete or trade secrets restriction?

- 18. Are there any events that would automatically trigger a dissolution of the corporation (one or more shareholders leaving for any reason, illiquid with refusal to contribution more capital, etc.)?
- 19. Does the corporation have a dividend policy? If so, please describe.
- 20. Will major decisions of the corporation be decided by majority, unanimous vote, or something in between?
- 21. How will the corporation be financed? Capital contributions? Loans? Combination?
- 22. Must the shareholders devote a minimum number of hours or percentage of time to the business, on average, each week? If so, please describe.
- 23. What would be the consequences of a material breach of this agreement? Loss of voting rights? Cessation of directorship? Mandatory sale of shares? Other?
- 24. Please describe any other terms or provisions agreed upon between the parties not already covered above.