



COMMERCIAL REAL ESTATE PURCHASE/SALE QUESTIONNAIRE

1. What are the buyers' names, current address, phone number, and email?
2. What are the sellers' names, current address, phone number, and email?
3. What is the address and APN of the real property to be bought/sold?
4. When will escrow close?
5. What is the purchase price?
6. How much is buyer's initial deposit?
7. What loan(s) will the buyer obtain for this purchase (principal amount(s), maximum acceptable interest rate, maximum acceptable points)?
8. Any additional financing terms? If so, please describe:
9. What title company will be used for title insurance and escrow?
10. The standard period for buyer inspections is 17 days and for buyer to obtain a loan commitment is 21 days. If the parties have agreed on a different period for either, please list here:
11. In Marin County it is customary for the buyer to pay all closing costs, except for city and county transfer taxes. If the parties have agreed on different allocations, please list here:
12. Will the seller be removing any fixtures prior to sale? If so, please list:
13. Will any items of personal property be included in the sale? If so, please list:
14. Is buyer's purchase contingent on the sale of any property owned by buyer?
15. Is the purchase/sale part of a 1031 Exchange by either party?
16. Please list any other terms or conditions of the purchase/sale: